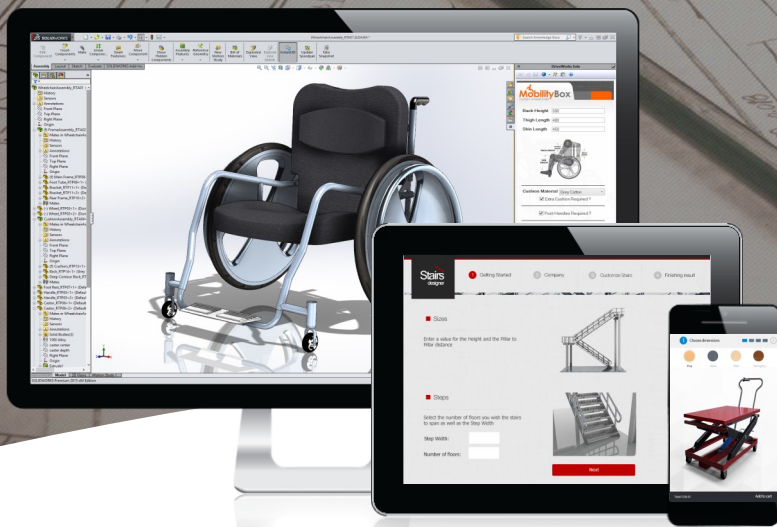




Drive
Works

DriveWorks
Configure & Automate

www.driveworkspro.com

Microsoft Partner
Silver Application Development

CERTIFIED
Gold
Product

SOLIDWORKS

Design Automation

Create and configure custom products, fast

Are your designs the SAME but DIFFERENT?

Offering customized products and services is a great competitive differentiator, leading to more sales, higher revenues, and happy customers. With more and more companies turning to customization to gain market share, you need to be able to turn around proposals quickly, design and manufacture efficiently, and deliver on your promises consistently, while maintaining a healthy profit.

To achieve this operational excellence, there is always a trade-off. With each new sales inquiry, valuable engineering

"We are winning more bids, even if they are higher, because we can promise better delivery dates."

Sukhbir Singh,
Fresno Valves & Castings

resources get squeezed to create proposal documents and approval drawings as fast as possible, with best-guess costings, for orders that may never happen.

This leaves less time to re-engineer existing designs, update drawings and carefully check every detail, leaving you open to errors, rework, backlogs and delays, all of which can affect your profit margins and damage your reputation.

By automating many of these time-sensitive upfront activities, you have more time to innovate, add value, increase throughput, and win more business.

Create custom products fast with DriveWorks design automation software

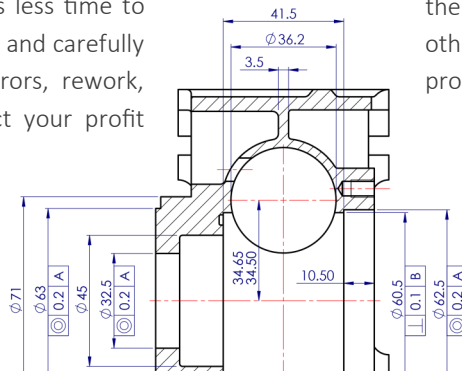


Design automation and knowledge capture

Design practices often evolve through years of industry experience and sharing this knowledge with others is difficult. By capturing and reusing the combined knowledge of your most experienced engineers, you can automate your design processes and reduce repetitive tasks and errors.

Parametric 3D CAD systems enable expert users to add geometric relationships and equation-driven dimensions, and save time with automatic drawing updates. But unravelling the complex design references created by others, to make changes or to automate another product, is difficult and time consuming.

DriveWorks uses a different approach. With simple and straightforward rules and decision logic, you can easily capture and reuse all your design, manufacturing and cost estimation knowledge to truly automate your business.



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www.driveworks.co.uk

Drive
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DriveWorks
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Automate your business one step at a time

With **DriveWorks**, you can automate as little or as much as you like, and at your own pace.

Start in engineering and add design rules to drive your 3D CAD models, create detailed drawings and generate Bills of Materials for manufacturing. When all non-value adding activities are automated, your engineers can then spend more time focusing on improving product quality, developing new products, or researching new market opportunities.

Sales can then be the next area of your business to benefit from automation. With a standardized set of product options and automated quotations and cover letters, sales becomes more proficient, customer inquiries are dealt with quickly and throughput is increased, leading to more orders, reduced operational overheads, and better customer service.

"Not only did we improve the sales process, but we can minimize waste, use equipment effectively, validate operator ergonomics, and improve productivity."

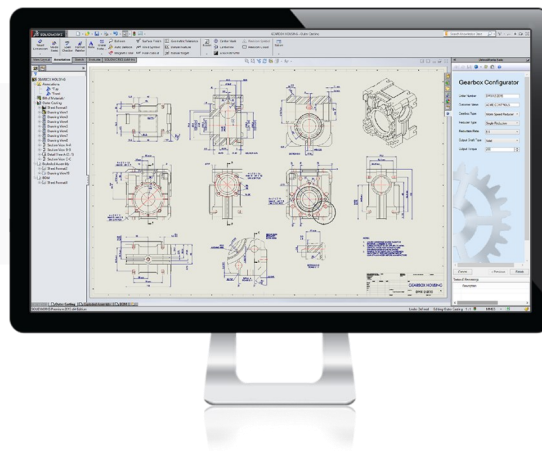
Travis Waddell,
Western Truck Body

Easy to set up, easy to manage, easy to use

A **DriveWorks** design automation project is surprisingly easy to create, configure, maintain and use – no programming skills or consultants required.

Once a set of 3D models, design rules, forms and document templates have been created, they can be used over and over again, anywhere on any device – on desktop, mobile, tablet, and inside your 3D CAD system.

Capture all customer requirements, automatically generate sales documents, and give engineering and manufacturing a head start



Sales Documents

Quotes, 3D Models, GA Drawings

Engineering Documents

3D Models, Detail Drawings, Reports

Manufacturing Documents

BOMs, Procurement, Routing Sheets

Design automation and online sales configurators

You can also distribute your **DriveWorks** project through your company website as an online sales configurator, so that sales teams, distributors, dealers and customers can configure and order customized products anytime, anywhere, on any device.

Connect to your other business systems such as MRP, ERP, and CRM and you have a full solution that can not only cost a product, but determine customer-specific pricing and schedule deliveries based on available resources, inventory levels, and lead times.



Configure, price, quote and automate

DriveWorks design automation and sales configurator solutions work together to enhance your business processes, improve customer satisfaction, and increase profitability. Whether you're a small start-up or a large multi-national, **DriveWorks** can help you extend the benefits of automation to engineers, sales teams, distributors, dealers, and customers.

You can see and try **DriveWorks** as an online configurator at www.configuremyproduct.com or contact your local **DriveWorks** reseller.



Since 2001, **DriveWorks** has helped thousands of companies of all sizes, in all industries, realize significant cost savings and process improvements, and transform the way they do business. Our design automation and sales configurator solutions are sold and supported worldwide by best-in-class value added resellers.

Visit www.driveworks.co.uk to find your local **DriveWorks** reseller.